## 5-Step Optimization

## FOR YOUR THANKSGIVING CAMPAIGN

Clean & Segment

**Your Data** 

**AREA OF CONCERN:** 

EMAIL SERVICE PROVIDERS (ESP)



PARAMETER UNDER THREAT:

**DELIVERY RATES, SPAM REPORTS** 

**Subject Lines & Sender Names** 

**AREA OF CONCERN: RECIPIENTS' MAIL INBOX** 

PARAMETER UNDER THREAT: **OPEN RATES** 



**Personalization** 

PARAMETER UNDER THREAT:

**AREA OF CONCERN:** 

**EMAIL PITCH** 



**CLICK-THROUGH RATE** Adding 'Real' Value . . . . . . . . . . . . . .

**Analyze** 

**AREA OF CONCERN:** 

YOUR ANALYTICS DASHBOARD

PARAMETER UNDER THREAT:

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**CAMPAIGN SUCCESS!** 

STEP

**AREA OF CONCERN:** LANDING PAGE(S), CTA(S)

PARAMETER UNDER THREAT:

DOWNLOAD RATES, LEAD **COUNTS, FORM-FILLS** 

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